



South Okanagan Real Estate Board

12 Month Comparative Activity by Zone

August, 2010

	Current Month			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Kaleden/Okanagan Falls Totals						
Units Listed	24	100	-76%	276	374	-26%
Units Reported Sold	10	12	-17%	66	62	6%
Sell / List Ratio	42%	12%		24%	17%	
Reported Sales Dollars	\$3,402,500	\$4,579,500	-26%	\$30,314,300	\$25,201,800	20%
Average Sell Price / Unit	\$340,250	\$381,625	-11%	\$459,308	\$406,481	13%
Sell Price / List Price Ratio	93%	94%		95%	95%	
Days to Sell	172	133	29%	133	149	-11%
Active Listings	295					
Keremeos Totals						
Units Listed	29	22	32%	245	196	25%
Units Reported Sold	4	9	-56%	58	53	9%
Sell / List Ratio	14%	41%		24%	27%	
Reported Sales Dollars	\$581,400	\$1,949,900	-70%	\$13,189,450	\$13,017,700	1%
Average Sell Price / Unit	\$145,350	\$216,656	-33%	\$227,404	\$245,617	-7%
Sell Price / List Price Ratio	86%	96%		94%	94%	
Days to Sell	106	170	-37%	173	165	5%
Active Listings	228					
Naramata Totals						
Units Listed	7	10	-30%	116	97	20%
Units Reported Sold	3	5	-40%	23	17	35%
Sell / List Ratio	43%	50%		20%	18%	
Reported Sales Dollars	\$983,750	\$1,310,000	-25%	\$12,296,500	\$8,179,500	50%
Average Sell Price / Unit	\$327,917	\$262,000	25%	\$534,630	\$481,147	11%
Sell Price / List Price Ratio	92%	94%		93%	94%	
Days to Sell	118	142	-17%	113	129	-12%
Active Listings	75					
Oliver Totals						
Units Listed	50	39	28%	368	344	7%
Units Reported Sold	10	15	-33%	108	103	5%
Sell / List Ratio	20%	38%		29%	30%	
Reported Sales Dollars	\$4,291,800	\$3,671,000	17%	\$33,010,649	\$27,628,353	19%
Average Sell Price / Unit	\$429,180	\$244,733	75%	\$305,654	\$268,236	14%
Sell Price / List Price Ratio	91%	94%		94%	94%	
Days to Sell	97	129	-25%	117	116	1%
Active Listings	297					



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Osoyoos Totals						
Units Listed	63	67	-6%	686	720	-5%
Units Reported Sold	13	22	-41%	111	113	-2%
Sell / List Ratio	21%	33%		16%	16%	
Reported Sales Dollars	\$5,574,503	\$6,791,400	-18%	\$43,391,516	\$33,992,540	28%
Average Sell Price / Unit	\$428,808	\$308,700	39%	\$390,915	\$300,819	30%
Sell Price / List Price Ratio	94%	92%		94%	92%	
Days to Sell	94	109	-14%	179	137	31%
Active Listings	691					
Penticton Totals						
Units Listed	146	133	10%	1343	1330	1%
Units Reported Sold	51	82	-38%	537	532	1%
Sell / List Ratio	35%	62%		40%	40%	
Reported Sales Dollars	\$18,144,884	\$27,579,579	-34%	\$173,450,186	\$173,546,529	-0%
Average Sell Price / Unit	\$355,782	\$336,336	6%	\$322,998	\$326,215	-1%
Sell Price / List Price Ratio	96%	95%		96%	95%	
Days to Sell	135	98	39%	106	99	7%
Active Listings	904					
Princeton Totals						
Units Listed	28	25	12%	343	284	21%
Units Reported Sold	11	7	57%	104	75	39%
Sell / List Ratio	39%	28%		30%	26%	
Reported Sales Dollars	\$2,635,400	\$1,431,000	84%	\$24,502,550	\$15,713,802	56%
Average Sell Price / Unit	\$239,582	\$204,429	17%	\$235,601	\$209,517	12%
Sell Price / List Price Ratio	94%	93%		95%	91%	
Days to Sell	182	115	59%	147	134	10%
Active Listings	277					
Summerland Totals						
Units Listed	41	53	-23%	549	449	22%
Units Reported Sold	17	25	-32%	120	150	-20%
Sell / List Ratio	41%	47%		22%	33%	
Reported Sales Dollars	\$7,759,900	\$9,764,210	-21%	\$48,351,580	\$58,822,260	-18%
Average Sell Price / Unit	\$456,465	\$390,568	17%	\$402,930	\$392,148	3%
Sell Price / List Price Ratio	95%	96%		96%	95%	
Days to Sell	101	136	-26%	101	113	-11%
Active Listings	375					



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Other Areas Totals						
Units Listed	17	18	-6%	128	103	24%
Units Reported Sold	2	11	-82%	20	52	-62%
Sell / List Ratio	12%	61%		16%	50%	
Reported Sales Dollars	\$330,000	\$3,702,000	-91%	\$5,460,400	\$15,552,800	-65%
Average Sell Price / Unit	\$165,000	\$336,545	-51%	\$273,020	\$299,092	-9%
Sell Price / List Price Ratio	87%	98%		94%	92%	
Days to Sell	105	371	-72%	241	276	-13%
Active Listings	146					
Grand Totals						
Units Listed	405	467	-13%	4054	3897	4%
Units Reported Sold	121	188	-36%	1147	1157	-1%
Sell / List Ratio	30%	40%		28%	30%	
Reported Sales Dollars	\$43,704,136	\$60,778,589	-28%	\$383,967,131	\$371,655,284	3%
Average Sell Price / Unit	\$361,191	\$323,290	12%	\$334,758	\$321,223	4%
Sell Price / List Price Ratio	94%	95%		95%	94%	
Days to Sell	128	130	-1%	125	122	2%
Active Listings	3288					