



South Okanagan Real Estate Board
12 Month Comparative Activity by Zone
 March, 2010

	Current Month			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Kaleden/Okanagan Falls Totals						
Units Listed	43	28	54%	101	64	58%
Units Reported Sold	11	6	83%	16	13	23%
Sell / List Ratio	26%	21%		16%	20%	
Reported Sales Dollars	\$3,563,400	\$2,495,400	44%	\$6,542,900	\$5,122,400	28%
Average Sell Price / Unit	\$325,764	\$415,900	-22%	\$408,931	\$394,031	4%
Sell Price / List Price Ratio	96%	91%		95%	92%	
Days to Sell	112	202	-44%	121	220	-45%
Active Listings	271					
Keremeos Totals						
Units Listed	36	25	44%	83	57	46%
Units Reported Sold	8	3	167%	16	10	60%
Sell / List Ratio	22%	12%		19%	18%	
Reported Sales Dollars	\$1,804,500	\$474,900	280%	\$4,846,000	\$3,093,900	57%
Average Sell Price / Unit	\$225,562	\$158,300	42%	\$302,875	\$309,380	-2%
Sell Price / List Price Ratio	95%	88%		95%	91%	
Days to Sell	71	274	-74%	122	178	-32%
Active Listings	176					
Naramata Totals						
Units Listed	14	6	133%	50	34	47%
Units Reported Sold	1	2	-50%	1	4	-75%
Sell / List Ratio	7%	33%		2%	12%	
Reported Sales Dollars	\$1,350,000	\$654,000	106%	\$1,350,000	\$1,664,000	-19%
Average Sell Price / Unit	\$1,350,000	\$327,000	313%	\$1,350,000	\$416,000	225%
Sell Price / List Price Ratio	91%	95%		91%	94%	
Days to Sell	136	118	15%	136	126	8%
Active Listings	82					
Oliver Totals						
Units Listed	48	55	-13%	129	139	-7%
Units Reported Sold	12	8	50%	31	24	29%
Sell / List Ratio	25%	15%		24%	17%	
Reported Sales Dollars	\$3,643,700	\$3,088,500	18%	\$8,650,200	\$7,934,750	9%
Average Sell Price / Unit	\$303,642	\$386,062	-21%	\$279,039	\$330,615	-16%
Sell Price / List Price Ratio	93%	86%		93%	91%	
Days to Sell	117	153	-24%	125	136	-8%
Active Listings	255					



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Osoyoos Totals						
Units Listed	81	67	21%	237	192	23%
Units Reported Sold	10	6	67%	25	18	39%
Sell / List Ratio	12%	9%		11%	9%	
Reported Sales Dollars	\$4,296,500	\$1,504,500	186%	\$9,253,750	\$5,090,840	82%
Average Sell Price / Unit	\$429,650	\$250,750	71%	\$370,150	\$282,824	31%
Sell Price / List Price Ratio	96%	91%		95%	87%	
Days to Sell	182	222	-18%	211	209	1%
Active Listings	572					
Penticton Totals						
Units Listed	193	181	7%	497	439	13%
Units Reported Sold	64	51	25%	177	102	74%
Sell / List Ratio	33%	28%		36%	23%	
Reported Sales Dollars	\$22,373,504	\$16,301,250	37%	\$57,712,128	\$36,645,250	57%
Average Sell Price / Unit	\$349,586	\$319,632	9%	\$326,057	\$359,267	-9%
Sell Price / List Price Ratio	96%	95%		96%	95%	
Days to Sell	100	101	-1%	116	98	18%
Active Listings	782					
Princeton Totals						
Units Listed	57	33	73%	133	73	82%
Units Reported Sold	24	10	140%	49	17	188%
Sell / List Ratio	42%	30%		37%	23%	
Reported Sales Dollars	\$5,520,700	\$1,761,900	213%	\$10,843,450	\$2,947,900	268%
Average Sell Price / Unit	\$230,029	\$176,190	31%	\$221,295	\$173,406	28%
Sell Price / List Price Ratio	96%	85%		94%	87%	
Days to Sell	145	164	-12%	152	167	-9%
Active Listings	223					
Summerland Totals						
Units Listed	69	50	38%	212	139	53%
Units Reported Sold	22	8	175%	45	19	137%
Sell / List Ratio	32%	16%		21%	14%	
Reported Sales Dollars	\$7,734,900	\$2,484,000	211%	\$18,883,800	\$7,996,100	136%
Average Sell Price / Unit	\$351,586	\$310,500	13%	\$419,640	\$420,847	-0%
Sell Price / List Price Ratio	96%	94%		95%	94%	
Days to Sell	76	166	-54%	112	130	-14%
Active Listings	268					



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Other Areas Totals						
Units Listed	13	8	62%	44	23	91%
Units Reported Sold	5	3	67%	10	7	43%
Sell / List Ratio	38%	38%		23%	30%	
Reported Sales Dollars	\$1,692,000	\$929,000	82%	\$2,931,000	\$2,032,000	44%
Average Sell Price / Unit	\$338,400	\$309,667	9%	\$293,100	\$290,286	1%
Sell Price / List Price Ratio	95%	90%		94%	92%	
Days to Sell	240	226	6%	335	210	60%
Active Listings	111					
Grand Totals						
Units Listed	554	453	22%	1486	1160	28%
Units Reported Sold	157	97	62%	370	214	73%
Sell / List Ratio	28%	21%		25%	18%	
Reported Sales Dollars	\$51,999,204	\$29,693,450	75%	\$121,013,228	\$72,527,140	67%
Average Sell Price / Unit	\$331,205	\$306,118	8%	\$327,063	\$338,912	-3%
Sell Price / List Price Ratio	96%	92%		95%	93%	
Days to Sell	114	140	-19%	134	135	-1%
Active Listings	2740					